

24 July 2023

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[REDACTED]
[REDACTED]
Pel-Air Aviation Pty Ltd
[REDACTED]
[REDACTED]

Dear [REDACTED]

Variation Approval - Pilot Salaries

I refer to the *Operator Initiated Variation – Pilot salaries* dated 5 April 2022 (the **OIV**) which was issued by via a notice from Pel-Air Aviation Pty Ltd (**Pel-Air**) to NSW Ambulance pursuant to clause 20.16 of the Fixed-wing Air Ambulance Services Contract between NSW Ambulance and Pel-Air (**Contract**).

The NSW Ambulance Representative hereby approves the OIV by issuing this Variation Approval as contemplated by clause 20.17(a)(i)(A) of the Contract with conditions as outlined in this letter.

Variation

The Approved Variation is as follows:




1. on and from [REDACTED], give NSW Ambulance an invoice for payment of the 'Additional Pilot Payment' as set out at **Attachment 1** of this letter and in accordance with clause 17 of the Contract; and
2. on and from [REDACTED], give NSW Ambulance an invoice for payment of the 'Pilot Wage Supplement Payment' as set out at **Attachment 2** of this letter and in accordance with clause 17 of the Contract.

Accepted basis of Variation

The NSW Ambulance records the accepted basis of this Variation Order as follows:


Item	Matter	Accepted basis of Variation
1.	<i>the Net Cost or Net Saving of the proposed Variation</i>	As set out at Attachment 1 and Attachment 2.



2.	<i>the basis (if any) on which the Operator is able to fund the Variation and the difference to the Net Cost or Net Saving, if the Operator, rather than NSW Ambulance, funds the Variation</i>	
3.	<i>if the Variation is proposed to be carried out prior to a Date for Handover, the effect which the proposed Variation will have on the relevant Date for Handover</i>	Not applicable.
4.	<i>the time within which the proposed Variation will be implemented</i>	
5.	<i>any Approvals required to implement the proposed Variation, and the effect of the proposed Variation on any existing Approvals</i>	Not applicable.
6.	<i>the effects which the proposed Variation will have on the Operator's ability to satisfy its obligations under this Contract</i>	
7.	<i>any relief which is required from the Operator's obligations under this Contract to ensure that it is left in a no better and no worse position than it would be in if the Variation were not implemented</i>	Not applicable.

In accordance with clause 20.17(d)(ii), NSW Ambulance requests that Pel-Air notify the NSW Ambulance Representative within 5 Business Days of receipt of the Variation Approval whether the Operator is proceeding under clause 20.17(d)(i)(A) or withdrawing under clause 20.17(d)(i)(B).

Yours sincerely


NSW Ambulance Representative

Encl

Attachment 1 - Additional Pilot Payment

(a) [Redacted]

[Redacted]

- [Redacted]
- [Redacted]
- [Redacted]
- [Redacted]

[Redacted]

[Redacted]

[Redacted]

[Redacted]

[Redacted]

[Redacted]



Attachment 2 - Pilot Wage Supplement Payment

(a) [Redacted]

- [Redacted]
- [Redacted]

[Redacted]

[Redacted]

[Redacted]

[Redacted]

■ [Redacted]

[Redacted]

[Redacted]

[Redacted]		
■	[Redacted]	■
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[Redacted]